

# Washington Military Alliance

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Quarterly Meeting

25 SEPT 2015

USCG Seattle & Seattle-King County EDC

# TODAY'S AGENDA

<b>10:00 AM</b>	<b>WMA MEETING</b>	<b>John Powers, Co-Chair</b>
	WMA INTRODUCTIONS	<i>(1-2 minutes each)</i>
	<u>OLD BUSINESS</u>	
	2015 ADC Northwest Regional Forum Report	(Kristine Reeves)
	SFL Washington State Military Transition Summit Report	(Kristine Reeves)
	Current OEA Defense Industry Adjustment Grant Progress	(James Evans)
	<u>EXECUTIVE REPORTS</u>	
	Operations Plan Update & Implementation	(Kristine Reeves)
	Budget Report	(Tiffany Spier)
	<u>SPECIAL PRESENTATION</u>	
	Unveiling of Defense Supply Chain Modeling Tool	(James Evans & Chris Mefford, CAI)
	<u>NEW BUSINESS / UPDATES</u>	
	Presentation on USS Washington	(Larry Salter)
	Statewide Military Compatible Land Use Study	(Jeff Wilson & Deanah Watson)
	Draft 2016 Legislative Priorities Plan	(Kristine Reeves)
	ANNOUNCEMENTS / GOOD OF THE ORDER	
<b>12:00 PM</b>	<b><u>WORKING NO-HOST LUNCH:</u></b>	
<b>12:30 PM</b>	<b>Presentation by Economic Development Council of Seattle &amp; King County</b>	
<b>1:30 PM</b>	<b>Coast Guard/District 13 101 Presentation   Base Seattle 101 Presentation</b>	
<b>3:00 PM</b>	<b><u>TOUR: US Coast Guard District 13</u></b>	
	<b><u>MEETING CONCLUSION</u></b>	



# INTRODUCTIONS

1-2 Minutes Each



# OLD BUSINESS

# 2015 ADC NW Regional Forum

## RECAP:

- Hosted Association of Defense Communities 1<sup>st</sup> Regional Forum 21-22 AUG 2015 at JBLM
- 120 Participants over 2-days
- “Broke Even” with Sponsorships/Registrations
- General Feedback?



# 2015 ADC NW Regional Forum



## REQUEST TO GROUP:

- Does the WMA want to do this event again in the future?
- Does WMA want to do it with ADC?

# SFL Military Transition Event

## RECAP:

- Partnership with COM, US Chamber Hiring Our Heroes, JBLM, Camo2Commerce & Sponsors
- Over 4,000 servicemembers registered
- Over 300 companies
- Touted as national model
- Hiring data TBD



# SFL Military Transition Event

## REQUEST TO GROUP:

- Does the WMA still want to host the event information on website?
- Does the WMA want to sponsor the event next year?





# Update on DOD OEA Grant

## RECAP:

- Year 1 Ends, 30 SEPT 2015
  - On Time,
  - On Scope,
  - On Budget
- (DOD very happy given how complex the grant)
- Recently awarded T&E Amendment for \$500+k
  - TAS New Hire to start 1 OCT 2015

## REQUEST TO GROUP:

- Visit WMA website to view full DOD Grant or T&E amendment ([www.wamilitaryalliance.org/DIA](http://www.wamilitaryalliance.org/DIA))
- Share with your organizations & follow up with James with interest



# EXECUTIVE REPORTS

# Operations Plan Implementation Update

## RECAP:

- OP Adopted at 26 June 2015 WMA Quarterly
- 6 primary actions recommended in OP to formalize WMA b/w now and 1 OCT 2016
  1. Create Founding Board (outstanding, target fall 2015)
  2. Establish Bylaws (outstanding, target fall 2016)
  3. Elect Founding Executive Committee (complete, summer 2015)
  4. Create Annual Budget (in-progress, target fall 2015)
  5. Establish a Board Meeting calendar (outstanding, target fall 2015)
  6. Create a Board Member orientation (outstanding, target summer 2016)

# Operations Plan Implementation Update

## RECAP:

- Other Outstanding Items:
  - Implementation of Standing Committees
  - Plan for hosting an annual WMA event to share annual data
- Comments/Updates from Jeff Marcell, TIP Strategies on remaining items/efforts.

# Operations Plan Implementation Update

## RECOMMENDED NEXT STEPS:

- Implement Recommended Org Chart (see chart)
- Adopt Recommended List for Founding Board of Directors Members (see list)
- Attend suggested October “Board Retreat” to develop annual work plan, develop annual budget, flush out work of standing committees, determine annual event, etc. (no date yet, October date at recommendation of exec board)

# Budget Report

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Tiffany Speir, Treasurer

*Please see accompanying handout*



# SPECIAL PRESENTATION

Unveiling of Defense Supply Chain Modeling Tool

James Evans & Chris Mefford, CAI + Team

# WASHINGTON STATE MILITARY & DEFENSE CONTRACTS

## BETA ECONOMIC MODELING TOOL

Washington Military Alliance  
Quarterly Meeting  
September 25, 2015





# Defense Spending and Impacts in Washington State,

Annual Average 2012-2014



- Defense spending in Washington totalled \$13.5 billion in 2014
  - \$5 Billion went to Payroll and Operations spending: Military Personnel, Civilian Employees and Non-Contract Expenditures
  - \$8.5 Billion went to Procurements
- This tool models Procurement spending only, and does not include the \$5 billion spent on expenses and personnel wages at installations
- The rest of this site presents a three year average of spending and impacts from 2012-2014, expressed in 2014 dollars



# TOTAL IMPACTS



**\$8.6 BILLION** Direct Impacts  
**\$1.7 BILLION** Indirect Impacts  
 + **\$3.7 BILLION** Induced Impacts

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**\$14.0 BILLION**  
 Total economic activity supported by defense contracts



**27,400 JOBS** Direct Impacts  
**9,800 JOBS** Indirect Impacts  
 + **23,800 JOBS** Induced Impacts

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**61,000 JOBS**  
 Total jobs supported by defense contracts

# WA MILITARY & DEFENSE CONTRACTS – BETA ECONOMIC MODELING TOOL

## Landing Page



This site models the economic impacts of defense contract spending in Washington state. Defense contracts inject billions of dollars into Washington state each year. The modeling tools and interactive visualizations on this site analyze the **direct** and **secondary impacts** that defense contracts have in Washington state.

## Impact Reports Page

## Custom Impact Scenarios Page

## Overview Page



High-Level Infographic

Summary of Model Output

- Revenues
- Jobs
- Wages
- Occupations

Fiscal Impacts

Applied Scenarios



Create a Scenario

Scenario Explorer

Saved Scenarios



## Contracts Page



Explore US Spending Contract Transactions



# Questions?



# NEW BUSINESS



# Presentation on USS Washington

Larry Salter

*Please see separate Powerpoint*



# Presentation on Statewide Military Compatible Land Use Study

Jeff Wilson & Deanah Watson

*Please see separate Powerpoint*



# Presentation on Proposed Organizational - Legislative Priorities

Kristine Reeves



# ANNOUNCEMENTS / GOOD OF THE ORDER



# Next Meeting

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Friday, November 20, 2015  
Hosted by KEDA in Bremerton

**Rich Hadley**

**John Powers**

Co-Chairs

**Kristiné Reeves**

Executive Director

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For more information visit

[www.WAMilitaryAlliance.org](http://www.WAMilitaryAlliance.org)

Questions?



# BREAK FOR NO-HOST LUNCH



# Economic Development Council of Seattle-King County

Suzanne Dale Estey

*Please see separate Powerpoint*

# Links to Handout Documents

EDC 2014-2015 Strategic Plan:

[http://edc-seaking.org/wp-content/uploads/2011/12/Strategic\\_Plan\\_4pg\\_FINAL.pdf](http://edc-seaking.org/wp-content/uploads/2011/12/Strategic_Plan_4pg_FINAL.pdf)

+ Performance Metrics/Report Card Insert:

[http://edc-seaking.org/wp-content/uploads/2015/07/Metrics-Insert\\_0715\\_revision.pdf](http://edc-seaking.org/wp-content/uploads/2015/07/Metrics-Insert_0715_revision.pdf)

Why Seattle-King County?:

<http://edc-seaking.org/wp-content/uploads/2011/12/Why-Sea-KC-Folio-Cluster-boxes-4pg.pdf>

Global Trade & Investment Infographic:

<http://edc-seaking.org/wp-content/uploads/2014/10/Global-Trade-Plan-Infographic.pdf>

Seattle-King County Aerospace: Where Big Ideas Take Flight

[http://edc-seaking.org/wp-content/uploads/2015/08/aerospace\\_brochure-4-page.pdf](http://edc-seaking.org/wp-content/uploads/2015/08/aerospace_brochure-4-page.pdf)

Go Global Workshop:

<http://edc-seaking.org/news-media/events/go-global-a-workshop-for-startup-new-established-businesses/>

Dollars & Sense Small Business Workshops:

<http://edc-seaking.org/news-media/events/dollars-ense-get-smart-about-raising-capital-for-your-business/>