

Washington Military Alliance

Quarterly Meeting

25 SEPT 2015

USCG Seattle & Seattle-King County EDC

TODAY'S AGENDA

10:00 AM	WMA MEETING	John Powers, Co-Chair
	WMA INTRODUCTIONS	<i>(1-2 minutes each)</i>
	<u>OLD BUSINESS</u>	
	2015 ADC Northwest Regional Forum Report	(Kristine Reeves)
	SFL Washington State Military Transition Summit Report	(Kristine Reeves)
	Current OEA Defense Industry Adjustment Grant Progress	(James Evans)
	<u>EXECUTIVE REPORTS</u>	
	Operations Plan Update & Implementation	(Kristine Reeves)
	Budget Report	(Tiffany Spier)
	<u>SPECIAL PRESENTATION</u>	
	Unveiling of Defense Supply Chain Modeling Tool	(James Evans & Chris Mefford, CAI)
	<u>NEW BUSINESS / UPDATES</u>	
	Presentation on USS Washington	(Larry Salter)
	Statewide Military Compatible Land Use Study	(Jeff Wilson & Deanah Watson)
	Draft 2016 Legislative Priorities Plan	(Kristine Reeves)
	ANNOUNCEMENTS / GOOD OF THE ORDER	
12:00 PM	<u>WORKING NO-HOST LUNCH:</u>	
	Presentation by Economic Development Council of Seattle & King County	
12:30 PM	Coast Guard/District 13 101 Presentation Base Seattle 101 Presentation	
1:30 PM	<u>TOUR: US Coast Guard District 13</u>	
3:00 PM	<u>MEETING CONCLUSION</u>	



INTRODUCTIONS

1-2 Minutes Each



OLD BUSINESS

2015 ADC NW Regional Forum

RECAP:

- Hosted Association of Defense Communities 1st Regional Forum 21-22 AUG 2015 at JBLM
- 120 Participants over 2-days
- “Broke Even” with Sponsorships/Registrations
- General Feedback?



2015 ADC NW Regional Forum



REQUEST TO GROUP:

- Does the WMA want to do this event again in the future?
- Does WMA want to do it with ADC?

SFL Military Transition Event

RECAP:

- Partnership with COM, US Chamber Hiring Our Heroes, JBLM, Camo2Commerce & Sponsors
- Over 4,000 servicemembers registered
- Over 300 companies
- Touted as national model
- Hiring data TBD



SFL Military Transition Event

REQUEST TO GROUP:

- Does the WMA still want to host the event information on website?
- Does the WMA want to sponsor the event next year?



Update on DOD OEA Grant

RECAP:

- Year 1 Ends, 30 SEPT 2015
- On Time,
- On Scope,
- On Budget

(DOD very happy given how complex the grant)

- Recently awarded T&E Amendment for \$500+k
- TAS New Hire to start 1 OCT 2015

REQUEST TO GROUP:

- Visit WMA website to view full DOD Grant or T&E amendment (www.wamilitaryalliance.org/DIA)
- Share with your organizations & follow up with James with interest



EXECUTIVE REPORTS

Operations Plan Implementation Update

RECAP:

- OP Adopted at 26 June 2015 WMA Quarterly
- 6 primary actions recommended in OP to formalize WMA b/w now and 1 OCT 2016
 1. Create Founding Board (outstanding, target fall 2015)
 2. Establish Bylaws (outstanding, target fall 2016)
 3. Elect Founding Executive Committee (complete, summer 2015)
 4. Create Annual Budget (in-progress, target fall 2015)
 5. Establish a Board Meeting calendar (outstanding, target fall 2015)
 6. Create a Board Member orientation (outstanding, target summer 2016)

Operations Plan Implementation Update

RECAP:

- Other Outstanding Items:
 - Implementation of Standing Committees
 - Plan for hosting an annual WMA event to share annual data
- Comments/Updates from Jeff Marcell, TIP Strategies on remaining items/efforts.

Operations Plan Implementation Update

RECOMMENDED NEXT STEPS:

- Implement Recommended Org Chart (see chart)
- Adopt Recommended List for Founding Board of Directors Members (see list)
- Attend suggested October “Board Retreat” to develop annual work plan, develop annual budget, flush out work of standing committees, determine annual event, etc. (no date yet, October date at recommendation of exec board)

Budget Report

Tiffany Speir, Treasurer

Please see accompanying handout



SPECIAL PRESENTATION

Unveiling of Defense Supply Chain Modeling Tool

James Evans & Chris Mefford, CAI + Team

WASHINGTON STATE MILITARY & DEFENSE CONTRACTS

BETA ECONOMIC MODELING TOOL

Washington Military Alliance
Quarterly Meeting
September 25, 2015



Defense Spending and Impacts in Washington State,

Annual Average 2012-2014



- Defense spending in Washington totalled \$13.5 billion in 2014
 - \$5 Billion went to Payroll and Operations spending: Military Personnel, Civilian Employees and Non-Contract Expenditures
 - \$8.5 Billion went to Procurements
- This tool models Procurement spending only, and does not include the \$5 billion spent on expenses and personnel wages at installations
- The rest of this site presents a three year average of spending and impacts from 2012-2014, expressed in 2014 dollars



TOTAL IMPACTS



\$8.6 BILLION Direct Impacts
\$1.7 BILLION Indirect Impacts
 + **\$3.7 BILLION** Induced Impacts

\$14.0 BILLION
 Total economic activity supported by defense contracts



27,400 JOBS Direct Impacts
9,800 JOBS Indirect Impacts
 + **23,800 JOBS** Induced Impacts

61,000 JOBS
 Total jobs supported by defense contracts

WA MILITARY & DEFENSE CONTRACTS – BETA ECONOMIC MODELING TOOL

Landing Page

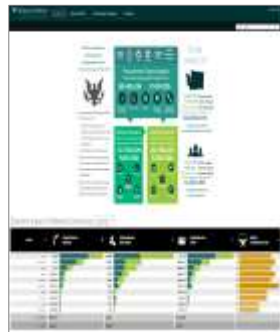


This site models the economic impacts of defense contract spending in Washington state. Defense contracts inject billions of dollars into Washington state each year. The modeling tools and interactive visualizations on this site analyze the **direct** and **secondary impacts** that defense contracts have in Washington state.

Impact Reports Page

Custom Impact Scenarios Page

Overview Page



High-Level Infographic

Summary of Model Output

- Revenues
- Jobs
- Wages
- Occupations

Fiscal Impacts

Applied Scenarios



Create a Scenario

Scenario Explorer

Saved Scenarios



Contracts Page



Explore USASpending Contract Transactions



Questions?



NEW BUSINESS



Presentation on USS Washington

Larry Salter

Please see separate Powerpoint



Presentation on Statewide Military Compatible Land Use Study

Jeff Wilson & Deanah Watson

Please see separate Powerpoint



Presentation on Proposed Organizational - Legislative Priorities

Kristine Reeves



ANNOUNCEMENTS / GOOD OF THE ORDER

Next Meeting

Friday, November 20, 2015
Hosted by KEDA in Bremerton

Rich Hadley

John Powers

Co-Chairs

Kristiné Reeves

Executive Director

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For more information visit

www.WAMilitaryAlliance.org

Questions?



BREAK FOR NO-HOST LUNCH



Economic Development Council of Seattle-King County

Suzanne Dale Estey

Please see separate Powerpoint

Links to Handout Documents

EDC 2014-2015 Strategic Plan:

http://edc-seaking.org/wp-content/uploads/2011/12/Strategic_Plan_4pg_FINAL.pdf

+ Performance Metrics/Report Card Insert:

http://edc-seaking.org/wp-content/uploads/2015/07/Metrics-Insert_0715_revision.pdf

Why Seattle-King County?:

<http://edc-seaking.org/wp-content/uploads/2011/12/Why-Sea-KC-Folio-Cluster-boxes-4pg.pdf>

Global Trade & Investment Infographic:

<http://edc-seaking.org/wp-content/uploads/2014/10/Global-Trade-Plan-Infographic.pdf>

Seattle-King County Aerospace: Where Big Ideas Take Flight

http://edc-seaking.org/wp-content/uploads/2015/08/aerospace_brochure-4-page.pdf

Go Global Workshop:

<http://edc-seaking.org/news-media/events/go-global-a-workshop-for-startup-new-established-businesses/>

Dollars & Sense Small Business Workshops:

<http://edc-seaking.org/news-media/events/dollars-ense-get-smart-about-raising-capital-for-your-business/>