



RESOURCE ROADMAP

PREPARED FOR THE WASHINGTON STATE DEPARTMENT OF COMMERCE



Department of Commerce



ABOUT THE RESOURCE ROADMAP

The Washington State Department of Commerce, with financial support from a \$4.3 million grant from the US Department of Commerce Office of Economic Adjustment, created a state-level Defense Industry Adjustment program to understand, support, and respond to the needs of Washington's more than 1,500 defense businesses. The Resource Roadmap (Roadmap) is one of several tools and resources funded under this program. It represents a compilation of available resources to support contractors within the Washington State military and defense industry. These resources are based on the findings, identified needs and best practices captured during a broader pilot project, which assessed five Washington military and defense supply chain contractors' tolerance to potential reductions in defense spending.

The Roadmap is intended to provide guidance, document the available support system, and assist in developing a diversification strategy for similar contractors across the state that are heavily dependent on defense spending – ultimately in an effort to mitigate their exposure to federal budget reductions. Resources included in this document represent a comprehensive collection of the tools and programs most relevant to military and defense services supply chain companies. The focus of this effort was on compiling resources offered on the local, regional, or state level; however, in some cases, pertinent national-level organizations are also included.

This publication is organized by resource type as defined by the five categories outlined below. Where applicable, resource organizations may appear in more than one category.

1. **First Point-of-Contact / Referral** – These organizations represent important points-of-contact for referral to various business assistance and may also provide direct counsel on a variety of business-oriented topics at little or no cost to the client. Most organizations offer varying combinations of programs and services including but not limited to: business retention and expansion, workforce enhancement, entrepreneurial development, incentives, financial assistance, research, data, and site selection. For this resource type, the focus was on identifying the “front door” for assistance. At the local level, Associate Development Organizations (ADOs) are listed as the primary starting point given their lead role in economic development (see Figure 2, next page). Other local-level economic development organizations are highlighted in later sections. At the state level, emphasis was placed on identifying agencies that play essential business support roles. Finally, a number of nonprofit organizations, including trade and professional associations, also provide a good foundation for understanding available resources.
2. **Technical Assistance / Training** – These organizations provide in-depth one-on-one or group advisement, training and/or coaching on specific topics including but not limited to: strategic planning, operations, accounting, sales and marketing. These are usually provided at little or no cost to the participant. Included in this group are entrepreneurship initiatives (including business incubator and accelerator services), small business development centers (SBDCs), and various business coaching organizations.

FIGURE 1. ROADMAP OVERVIEW



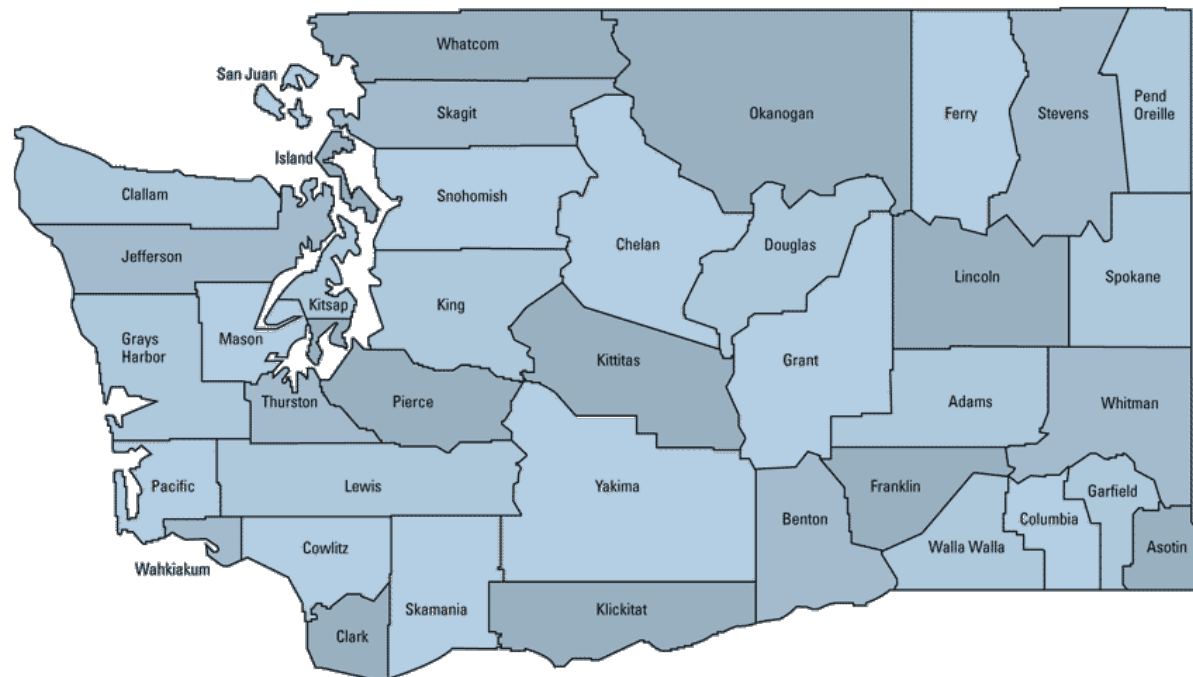
3. **Financial Assistance** – These organizations provide guidance on available funding sources, assistance in applying for and obtaining funding, and/or direct funding for qualifying projects and/or companies. Select organizations also offer mentoring and coaching as a part of their services. US Small Business Administration loan programs are a key component of these services.

4. **Export & Procurement** – This category includes organizations that help businesses access new markets and customers. Procurement-related resources assist companies doing business within the government marketplace, including but not limited to: applying for and fulfilling government contracts, determining government products and service needs, bidding, marketing and other services. The state's network of Procurement Technical Assistance Centers (PTACs), which offer an array of technical assistance services specific to government contracting, comprise the majority of programs in this category. Export-related resources help companies market and sell their products internationally. These programs are typically government-funded and include activities undertaken by the Washington State Department of Commerce and the US Small Business Administration.


5. **Networking, Information, & Other** – This category captures organizations that facilitate access to professional networking opportunities (such as chambers of commerce) and/or economic and demographic data (such as regional planning organizations). It also serves as a catch-all for any additional resources not classifiable elsewhere. Given the large number of chambers of commerce in the state, these organizations are integrated into the Roadmap via a directory maintained by the Washington Chamber of Commerce Executives.

FIGURE 2. ASSOCIATE DEVELOPMENT ORGANIZATIONS

Each of the state's 39 counties is represented by an Associate Development Organization (ADO) that furthers the county's or region's economic development goals. These ADOs are funded in part by the Department of Commerce and their performance and expertise is critical to growing the economy and building communities statewide. A list of ADOs by county is provided on the Commerce website.




















HOW TO NAVIGATE THIS PDF:

Use the clickable tabs at the top of each page to move between sections. For more information about the listed resource, click on the information icon  to go to the organization's website. Please click "allow" if your PDF viewer presents a dialogue box asking permission to access external links.














POINT-OF-CONTACT/REFERRAL

ORGANIZATION NAME	DESCRIPTION	ADDRESS	SITE
<i>Associate Development Organizations (see page 2)</i>			
Adams County Development Council	Serves as ADO for Adam County.	425 E Main Street Othello, WA 99344	
Clallam County Economic Development Council	Serves as ADO for Clallam County	905 West 9th Street, Suite 139 Port Angeles, WA 98362	
Columbia River Economic Development Council	Serves as ADO for Clark County	805 Broadway, Suite 412 Vancouver, WA 98660	
Cowlitz County Economic Development Council	Serves as ADO for Cowlitz County	1452 Hudson Street, Suite 208 Longview, WA 98632	
Economic Alliance	Serves as ADO for Okanogan County	320 Omak Avenue, PO Box 626 Omak, WA 98841	
Economic Alliance Snohomish County	Serves as ADO for Snohomish County	808 134th St. SW, Suite 101 Everett, WA 98204	
Economic Development Association of Skagit County	Serves as ADO for Skagit County	204 West Montgomery Mount Vernon, WA 98273	
Economic Development Board for Tacoma-Pierce County	Serves as ADO for Pierce County	950 Pacific Ave., Suite 410 Tacoma, WA 98402	
Economic Development Council of Mason County	Serves as ADO for Mason County	2948 Olympic Hwy N. Shelton, WA 98584	
Economic Development Council of Seattle & King County	Serves as ADO for King County	1301 5th Ave., Suite 1500 Seattle, WA 98101	
Economic Development Council Team Jefferson	Serves as ADO for Jefferson County	2409 Jefferson Street, Suite A Port Townsend, WA 98368	
Grant County Economic Development Council	Serves as ADO for Grant County	6594 Patton Blvd NE Moses Lake, WA 98837	
Greater Grays Harbor, Inc.	Serves as ADO for Grays Harbor County	506 Duffy Street Aberdeen, WA 98520	
Greater Spokane Incorporated	Serves as ADO for Spokane County	801 W. Riverside, Suite 100 Spokane, WA 99201	
Island County Economic Development Council	Serves as ADO for Island County	180 NW Coveland St. Coupeville, WA 98239	
Kitsap Economic Development Alliance	Serves as ADO for Kitsap County	4312 Kitsap Way, Suite 103 Bremerton, WA 98312	
Kittitas County Chamber of Commerce	Serves as ADO for Kittitas County	609 N. Main Street Ellensburg, WA 98926	
Klickitat County Public Economic Development Authority	Serves as ADO for Klickitat County	131 West Court Street (MS-CH-26) Goldendale, WA 98620	







POINT-OF-CONTACT/REFERRAL-CONTINUED

ORGANIZATION NAME	DESCRIPTION	ADDRESS	SITE
<i>Associate Development Organizations (see page 2)</i>			
Lewis Economic Development Council	Serves as ADO for Lewis County	1611 North National Avenue Chehalis, WA 98532	
Lincoln County Economic Development Council	Serves as ADO for Lincoln County	303 6th St. Davenport, WA 99122	
Pacific County Economic Development Council	Serves as ADO for Pacific County	211 Commercial Street Raymond, WA 98577	
Pend Oreille County Economic Development Council	Serves as ADO for Pend Oreille County	301 W Spruce St. Newport, WA 99156	
Port of Bellingham	Serves as ADO for Whatcom County	1801 Roeder Ave. Bellingham, WA 98225	
Port of Chelan County	Serves as ADO for Chelan County	238 Olds Station Road, Suite A Wenatchee, WA 98801	
Port of Douglas County	Serves as ADO for Douglas County	455 6th Street NE, Suite 100 East Wenatchee, WA 98802	
Port of Walla Walla Economic Development Council	Serves as ADO for Walla Walla County	310 A Street, Walla Walla Reg. Airport Walla Walla, WA 99362	
San Juan County Economic Development Council	Serves as ADO for San Juan County	570-B Guard St. Friday Harbor, WA 98250	
Skamania County Economic Development Council	Serves as ADO for Skamania County	167 2nd St Stevenson, WA 98648	
Southeast Washington EDA-Asotin County contact	Serves as ADO for Asotin, Garfield, Columbia, and Whitman Counties	845 Port Way Clarkston, WA 99403	
Southeast Washington EDA-Columbia County contact	Serves as ADO for Asotin, Garfield, Columbia, and Whitman Counties	166 E Main Dayton, WA 99328	
Southeast Washington EDA-Garfield County contact	Serves as ADO for Asotin, Garfield, Columbia, and Whitman Counties	910 Main Street #6 Pomeroy, WA 99347	
Southeast Washington EDA-Whitman County contact	Serves as ADO for Asotin, Garfield, Columbia, and Whitman Counties	302 N Mill Street Colfax, WA 99111	
Thurston County Economic Development Council	Serves as ADO for Thurston County	4220 6th Ave SE Lacey, WA 98503	
Tri-County Economic Development District (TEDD)	Serves as ADO for Ferry and Stevens Counties	986 South Main Street, Suite A Colville, WA 99114	
Tri-City Development Council (TRIDEC)	Serves as ADO for Benton and Franklin Counties	7130 W Grandridge Blvd., Suite A Kennewick, WA 99336	
Wahkiakum Chamber of Commerce	Serves as ADO for Wahkiakum County	102 Main Street, P.O. Box 52 Cathlamet, WA 98612	

POINT-OF-CONTACT/REFERRAL-CONTINUED

ORGANIZATION NAME	DESCRIPTION	ADDRESS	SITE
Associate Development Organizations (see page 2)			
Yakima County Development Association	Serves as ADO for Yakima County	10 North 9th Street Yakima, WA 98901	
Statewide Resources			
Business Impact NW	Micro-enterprise programs, including Women's Business Outreach Center and Veteran's Business Outreach Center (serving Washington, Oregon, Alaska, and Idaho). All participants must attend 1-1/2 hour Square One introductory session.	1437 S Jackson St. Seattle, WA 98144	
ChooseWashington.com	Portal to connect businesses and investors with information about increasing sales, entering new markets, and expanding in the state maintained by the Office of Economic Development and Competitiveness of the Washington State Department of Commerce	Westin Tower 2001 6th Ave, Suite #2600 Seattle, WA 98121.	
Economic Development Inventory by County - Workforce Training and Education Coordinating Board	Contact information for the Workforce Development Council, ADO, and SBDC for each county.	128 10th Avenue SW PO Box 43105 Olympia, WA 98504-3105	
Innovate Washington Foundation	Focused on making Washington the best place to develop, build, and deploy innovative products, services, and solutions leading to high-quality jobs in the state.	714 N Iron Bridge Way, Suite 203, Spokane, WA 99202	
Regulatory Roadmap Initiative	Assistance for local and state agencies to help improve the regulatory experience for businesses while maintaining health, safety, environmental and other standards.	Main Office - 1011 Plum Street SE P.O. Box 42525 Olympia, WA 98504-2525	
Roadmap to Register and License Your Business in Washington	On-line guide prepared by the Washington State Department of Revenue	PO Box 9034 Olympia, WA 98507	
Secretary of State Information Center	Information on registering and licensing private corporations, limited partnerships and trademarks.	801 Capitol Way South Olympia, WA 98501	
SBA Small Business Resource Guide	Resources in Washington and Northern Idaho compiled by the SBA Seattle District Office. Topics include SBA programs and services, business licensing, state and local regulations, technical assistance resources, and loan options.	2401 Fourth Ave, Suite 450 Seattle, WA 98121	
Small Business Guide	Resource guide published by the Governor's Office for Regulatory Innovation and Assistance (ORIA). Available in English, Spanish, Korean, Vietnamese, and Chinese.	1011 Plum Street SE Olympia, WA 98504	
Small Business Liaison Team	List of contacts for small business assistance at various state agencies compiled by the Governor's Office for Regulatory Innovation and Assistance (ORIA).	1011 Plum Street SE Olympia, WA 98504	
Washington Business Hub	One-stop resource for starting and operating a business supported by the Washington State Office of the Chief Information Officer and governed by a steering committee of 11 state agencies	Not applicable	
Washington Department of Labor & Industries	Trades & Licensing - Information on required licenses, registrations, and certificates	P.O. Box 44000 Olympia, WA 98504	















POINT-OF-CONTACT/REFERRAL-CONTINUED

ORGANIZATION NAME	DESCRIPTION	ADDRESS	SITE
Statewide Resources			
Washington State Business Playbook	Provides information for start-ups and existing or relocating businesses. Prepared by the Washington State Department of Commerce, Business Services Division.	Westin Tower 2001 6th Ave, Suite #2600 Seattle, WA 98121.	
Washington State Department of Commerce	Offers a variety of programs alone and in partnership with other agencies to grow and improve jobs in Washington State by helping communities achieve positive growth.	Main Office - 1011 Plum Street SE P.O. Box 42525 Olympia, WA 98504-2525	
Washington State Department of Revenue	Business Licensing Service - the DOR is charged with helping companies register to do business in the state.	PO Box 9034 Olympia, WA 98507	
Washington State Department of Veterans Affairs	Links to resources for veterans looking to start a business or have their business certified Servicemember Owned.	1102 Quince St SE, PO Box 41150 Olympia, WA 98504"	
Washington State Employment Security Department	Connects employers with tools and resources, including information on available incentives, recruiting and screening of applicants, and on-the-job training.	P.O. Box 9046 Olympia, WA 98507	
Washington State Office of Minority & Women's Business Enterprises	Educate and empower small and disadvantaged businesses in small business and procurement opportunities.	1110 Capitol Way South, Suite 150 Olympia, WA 98501	

TECHNICAL ASSISTANCE/TRAINING

ORGANIZATION NAME	DESCRIPTION	ADDRESS	SITE
Small Business Development Centers (SBDCs)			
Bates Technical College	Services offered in partnership with US Small Business Administration include business counseling, training and technical assistance.	1101 South Yakima Ave, Room M-123 Tacoma, WA 98405	
Community Colleges of Spokane	Services offered in partnership with US Small Business Administration include business counseling, training and technical assistance.	1235 N Post St., Suite 201 Spokane, WA 99202	
Economic Alliance	Services offered in partnership with US Small Business Administration include business counseling, training and technical assistance.	320 Omak Avenue, PO Box 626 Omak, WA 98841	
Economic Alliance Snohomish County	Services offered in partnership with US Small Business Administration include business counseling, training and technical assistance.	808 134th St. SW, Suite 101 Everett, WA 98204	
Economic Development Association of Skagit County	Services offered in partnership with US Small Business Administration include business counseling, training and technical assistance.	204 West Montgomery, Mount Vernon, WA 98273	
Edmonds Community College	Services offered in partnership with US Small Business Administration include business counseling, training and technical assistance.	808 134th St. SW, Suite 101 Everett, WA 98204	
Green River Community College	Services offered in partnership with US Small Business Administration include business counseling, training and technical assistance.	110 2nd Street SW, Suite 115 Auburn, WA 98001	
Highline College	Services offered in partnership with US Small Business Administration include business counseling, training and technical assistance.	23835 Pacific Highway S., Suite 102 Des Moines, WA 98198	
OneRedmond	Services offered in partnership with US Small Business Administration include business counseling, training and technical assistance.	8363 158th Ave. NE, Suite 225 Redmond, WA 98052	
South Puget Sound Community College	Services offered in partnership with US Small Business Administration include business counseling, training and technical assistance.	4220 6th Ave SE, Lacey, WA 98503	
Tri-City Development Council (TRIDEC)	Services offered in partnership with US Small Business Administration include business counseling, training and technical assistance.	7130 W Grandridge Blvd, Suite A Kennewick, WA 99336	
Washington State University - Bellevue	Services offered in partnership with US Small Business Administration include business counseling, training and technical assistance.	450 110th Ave. NE, Bellevue, WA 98004	
Washington State University- Grays Harbor	Services offered in partnership with US Small Business Administration include business counseling, training and technical assistance.	1620 Edward P Smith Drive, Bldg. 200 Aberdeen, WA 98520	
Washington State University- Longview	Services offered in partnership with US Small Business Administration include business counseling, training and technical assistance.	1946 Third Ave., Longview, WA 98632	
Washington State University- Moses Lake	Services offered in partnership with US Small Business Administration include business counseling, training and technical assistance.	6594 Patton Blvd NE, Moses Lake, WA 98837	
Washington State University- Port Townsend	Services offered in partnership with US Small Business Administration include business counseling, training and technical assistance.	338 W. First Street, Suite 104-B Port Angeles, WA 98362	
Washington State University- Pullman	Services offered in partnership with US Small Business Administration include business counseling, training and technical assistance.	1615 Eastgate Blvd., Section G Suite 5, 6W Pullman, WA 99163	




TECHNICAL ASSISTANCE/TRAINING-CONTINUED

ORGANIZATION NAME	DESCRIPTION	ADDRESS	SITE
Small Business Development Centers (SBDCs)			
Washington State University- Seattle (Main Campus)	Services offered in partnership with US Small Business Administration include business counseling, training and technical assistance.	901 5th Ave., Suite 2900 Seattle, WA 98164	
Washington State University- South Seattle	Services offered in partnership with US Small Business Administration include business counseling, training and technical assistance.	13925 Interurban Ave South, Suite 100 Seattle, WA 98168	
Washington State University- Vancouver	Services offered in partnership with US Small Business Administration include business counseling, training and technical assistance.	802A Officer's Row, Vancouver, WA 98682	
Washington State University- Walla Walla	Services offered in partnership with US Small Business Administration include business counseling, training and technical assistance.	45 Terminal Loop, Suite 4 Walla Walla, WA 99362	
Wenatchee Valley Community College	Services offered in partnership with US Small Business Administration include business counseling, training and technical assistance.	238 Olds Station Road, Suite A Wenatchee, WA 98801	
Western Washington University	Services offered in partnership with US Small Business Administration include business counseling, training and technical assistance.	115 Unity Street, Suite 101 Bellingham, WA 98225	
Yakima Valley Community College	Services offered in partnership with US Small Business Administration include business counseling, training and technical assistance.	10 North 9th Street Yakima, WA 98901	
SCORE Mentoring			
Bellingham SCORE	Service Corps of Retired Executives (SCORE) provides free and confidential business advice through a network of volunteer business experts.	115 Unity Street, Suite 101 Bellingham, WA 98225	
Central Washington SCORE	Service Corps of Retired Executives (SCORE) provides free and confidential business advice through a network of volunteer business experts.	5 S. Wenatchee Ave. Suite 330 Wenatchee, WA 98801	
Greater Seattle SCORE	Service Corps of Retired Executives (SCORE) provides free and confidential business advice through a network of volunteer business experts.	2401 4th Avenue, Suite 450 Seattle, WA 98121	
Kitsap SCORE	Service Corps of Retired Executives (SCORE) provides free and confidential business advice through a network of volunteer business experts.	No office address available.	
Mid-Columbia Tri-Cities SCORE	Service Corps of Retired Executives (SCORE) provides free and confidential business advice through a network of volunteer business experts.	7130 W. Grandridge Blvd., Suite A Kennewick, WA 99336	
South Sound/Tacoma SCORE	Service Corps of Retired Executives (SCORE) provides free and confidential business advice through a network of volunteer business experts.	Bates Technical College Rm M-123B1101 S. Yakima Ave. Tacoma, WA 98405	
Spokane SCORE	Service Corps of Retired Executives (SCORE) provides free and confidential business advice through a network of volunteer business experts.	801 W. Riverside Ave. #444 Spokane, WA 99201	















TECHNICAL ASSISTANCE/TRAINING–CONTINUED

ORGANIZATION NAME	DESCRIPTION	ADDRESS	SITE
SCORE Mentoring			
Vancouver SCORE	Service Corps of Retired Executives (SCORE) provides free and confidential business advice through a network of volunteer business experts.	4001 Main Street, Suites 120 and 121 Vancouver, WA 98663	
Yakima Valley SCORE	Service Corps of Retired Executives (SCORE) provides free and confidential business advice through a network of volunteer business experts.	1105 S. 13th Ave., PO Box 657 Yakima, WA 98902	
Public-Sector & Nonprofit			
StartUp Whitman	Clearinghouse for entrepreneurship/start-up resources including funding sources, training and technical assistance, mentorship, education and information.	Crimson Commerce Club 540 E. Main St. Pullman, WA 99163	
StartUp Spokane	Clearinghouse for entrepreneurship/start-up resources including funding sources, training and technical assistance, mentorship, education and information.	610 W. 2nd Ave. Spokane, WA 99201	
StartUp Asotin	Clearinghouse for entrepreneurship/start-up resources including funding sources, training and technical assistance, mentorship, education and information.	1470 Bridge Street, Office 115 Clarkston, WA 99403	
StartUp Washington (Washington Department of Commerce)	Clearinghouse for entrepreneurship/start-up resources including funding sources, training and technical assistance, mentorship, education and information.	2001 6th Ave. Westin Tower, Suite # 2600 Seattle, WA 98121	
Innovation Partnership Zones (IPZs) (Washington Department of Commerce)	Links and information about the state's 14 IPZs (economic development partnerships among a range of public and private sector entities representing a specific geographic area and focused key industry sector).	Main Commerce Offices 1011 Plum Street SE Olympia, WA 98504	
Governor's Office for Regulatory Innovation and Assistance (ORIA)	Helps projects of all sizes navigate the regulatory processes in Washington State, including complex projects needing multiple environmental permits. In addition to the main office in Olympia, ORIA has offices in Spokane, Yakima, and Bellevue.	1011 Plum Street SE Olympia, WA 98504	
Washington Department of Labor & Industries	Help employers in the state meet safety and health standards.	P.O. Box 44000 Olympia, WA 98504	
Washington State Board for Community and Technical Colleges Centers of Excellence	Statewide resources in key sectors: Aerospace/Advanced Mfg., Agriculture, Allied Health, Clean Energy, Construction, Education, Global Trade/Supply Chain Mgmt., Homeland Sec./Emergency Mgmt., Info./Computing Tech., & Marine Mfg./ Tech.	1300 Quince St SE, 4th floor Olympia, WA 98504	
Center for Business & Innovation at South Puget Sound Community College	In addition to serving as the area's SBDC, the CBI provides a range of business advising, coaching, and training for new and existing business.	4220 6th Ave SE Lacey, WA 98503	
Entrepreneurial Law Clinic, University of Washington School of Law	Teams law and business students with pro bono attorneys and business advisors to provide critical early stage legal and business counseling to qualified entrepreneurs in four areas: Technology Entrepreneurs, Small Business Owners, Social Entrepreneurs & Non-Profits, and UW & ITHS Faculty Researcher.	William H. Gates Hall, Box 353020 Seattle, WA 98195	
Business Impact NW Launch & Grow	Training on a wide variety of topics offered via Launch & Grow, a Self-Employment Assistance Program (SEAP)-approved course. All participants must attend 1-1/2 hour Square One introductory session.	1437 S Jackson St. Seattle, WA 98144	









TECHNICAL ASSISTANCE/TRAINING–CONTINUED

ORGANIZATION NAME	DESCRIPTION	ADDRESS	SITE
Public-Sector & Nonprofit			
Center for Inclusive Entrepreneurship Community Enterprise Program	Provides business training and one-on-one business advising to underserved entrepreneurs. Programs include business advising, peer-to-peer mentoring, and an online business tool kit (currently in development).	220 2nd Ave South, Suite 400 Seattle, WA 98104	
Chelan-Douglas Community Action Council	Community Treasures Small Business Job Training is a series of free workshops for those interested in starting their own business or strengthening their business skills. Member of the Washington Asset Building Coalition (ABC) network.	620 Lewis Street Wenatchee, WA 98801	
Enterprise for Equity	Provides access to credit, technical assistance, training and support for small business development.	PO Box 1291 Olympia, WA 98507	
Financial Empowerment Network Entrepreneurship Resources	Network of financial assistance entities including: Bank on Seattle-King County; Financial Education Partners Network (FEPN); EITC/Free Tax Preparation; Youth Financial Empowerment, Homeownership and Foreclosure Intervention and Integration of Financial Empowerment into other Service Systems.	Not provided	
StartZone (Highline College)	Helps South King County residents achieve financial self-sufficiency by providing accessible and affordable training, consulting and other support for building small businesses that are bankable, profitable and sustainable.	23835 Pacific Highway South Kent, WA 98032	
Ignite Northwest Early Concept	Through a partnership with WSU University Center for Innovation, Ignite Northwest provides a continuum of service to assist companies from the idea-stage through development and maturation	714 N. Iron Bridge Way, #203 Spokane, WA 99202	
Washington Innovation Network (WIN) for Life Sciences	Ignite Northwest administers WIN for Life Sciences in Spokane. The WIN program matches entrepreneurs with volunteer advisor who have experience in business execution and commercialization across life science sectors.	714 N. Iron Bridge Way, #203 Spokane, WA 99202	
Kitsap Community Resources Business Education Support Training (BE\$T)	The BE\$T program works with entrepreneurs who are ready to start a new business or improve an existing one. Member of the Washington Asset Building Coalition (ABC) network.	845 8th Street Bremerton, WA 98337	
NW Innovation Resource Center	Works with entrepreneurs and inventors in Northwest Washington to identify the strategy, tools, and community resources needed to bring their products and business ideas to life. Provide business toolkit, community resource network and a Just-In-Time mentorship program.	2200 Rimland Drive, Suite 201 Bellingham, WA 98226	
BuildIt Program (NW Innovation Resource Center)	Program's goal is to help evaluate ideas and create a customized road map to plot the path to success. Also provide licensing guidance.	2200 Rimland Drive, Suite 201 Bellingham, WA 98226	
Enterprise Program (NW Innovation Resource Center)	Helps entrepreneurs who have unique business models or highly scalable businesses develop their idea.	2200 Rimland Drive, Suite 201 Bellingham, WA 98226	
Slingshot (NW Innovation Resource Center)	Program to help launch a new product into the appropriate marketplace. Provides licensing and sub-licensing expertise.	2200 Rimland Drive, Suite 201 Bellingham, WA 98226	
SNAP Financial Access Women's Business Center	SNAP (Spokane Neighborhood Action Partners) takes the lead in educating and empowering our low-income residents. SNAP is an SBA-funded Women's Business Resource Center,	3102 W. Fort George Wright Drive (multiple offices) Spokane, WA 99224	















TECHNICAL ASSISTANCE/TRAINING–CONTINUED

ORGANIZATION NAME	DESCRIPTION	ADDRESS	SITE
Public-Sector & Nonprofit			
Snohomish County Asset Building Coalition First Step Series	Helps participants assess readiness to start a business and feasibility of business concept and goals. Part of the Center for Inclusive Entrepreneurship's Community Enterprise Program. Registration and membership (free) is required.	Not provided	
Washington Coast Works: Sustainable Small Business Competition	Established by The Nature Conservancy and partners, Washington Coast Works is administered by the Center for Inclusive Entrepreneurship and funded in part by the US Dept. of Agriculture Rural Business Development Grant program	74 Wall Street Seattle, WA 98109	
Washington Center for Women in Business	An SBA-funded Women's Business Center that provides business coaching and training services to women entrepreneurs in 34 of the 39 counties in Washington, including an 8-week Business Enterprise Startup Training (BEST).	4220 6th Ave. SE Lacey, WA 98503	
Incubator & Accelerator Services			
9Mile Labs	High-tech accelerator based in Seattle, WA, focused on Enterprise / B2B software and cloud technologies	Not provided	
Accelerator Corporation	A biotechnology investment and management company with offices in Seattle and New York City which provides access to venture capital, management, scientific expertise, and facilities.	1616 Eastlake Avenue East Seattle, WA 98102	
Applied Process Engineering Laboratory	Eastern Washington technology business startup center with engineering and manufacturing scale space, as well as wet labs, bio labs, and electronic laboratories.	350 Hills Street, Suite #101 Richland, WA 99354	
CoMotion (University of Washington)	Tools and connections needed to accelerate the impact of University of Washington innovations.	4311 11th Ave NE #500 Seattle, WA 98105	
Eastside Incubator	Serves early stage software startups (teams of 2-8 people) in the Eastside region of the Greater Seattle Area by providing co-working space and an event space hosting technical and startup oriented meetups.	4042 148th Ave NE (South Entrance) Redmond, WA 98052	
Ellensburg Business Development Authority	Incubator services for newly formed, expanding or start-up businesses that need light industrial space.	1000 N. Prospect St. Ellensburg, WA 98926	
Ignite Northwest	A technology-focused business accelerator serving companies in the Pacific Northwest. Bioscience technologies, energy innovation, and aerospace are areas of emphasis.	714 N. Iron Bridge Way, #203 Spokane, WA 99202	
Kick Incubator	Seattle location of national program offering various support services to entrepreneurs.	Not provided	
McKinstry Innovation Center (Seattle)	24,000 square-foot Innovation Center offers full access to a nationally recognized team of experts, plus modern office amenities. Economic clusters served: Clean Tech, Education, High Tech and Life Sciences	210 S. Hudson St. Seattle, WA 98134,	
McKinstry Innovation Center (Spokane)	38,000 square-foot Innovation Center offers full access to a nationally recognized team of experts, plus modern office amenities. Economic clusters served: Clean Tech, Education, High Tech and Life Sciences	850 E. Spokane Falls Blvd. Spokane, WA 99202,	
Microsoft Ventures	Focuses on technologies enabling a mobile-first, cloud-first future, spanning business SaaS, productivity applications, security, AI & machine learning, and cloud infrastructure, among others.	One Microsoft Way Redmond, WA 98052	














TECHNICAL ASSISTANCE/TRAINING-CONTINUED

ORGANIZATION NAME	DESCRIPTION	ADDRESS	SITE
Incubator & Accelerator Services			
Seattle Fashion Incubator	Designed to accelerate the growth and success of entrepreneurial companies in the fashion industry.	321 South 2nd Street Renton, Washington 98057	
SURF Incubator	Supports all stages of startup entrepreneurs as well as large companies needing a Seattle satellite location	999 Third Ave Suite 700 Seattle, WA 98104	
Techstars Seattle	Competitive 90-day acceleration program conducted in multiple cities, including Seattle. Participants receive funding and intensive mentoring services.	Not provided	
Tri County Economic Development District	TEDD operates Small Business Resource Centers in Ferry and Stevens Counties that provide access to critical business services including high speed internet.	<i>Ferry County:</i> 147 N. Clark St., Suite #6 Republic, WA 99166 <i>Stevens County:</i> 986 S. Main, Suite A Colville, WA 99114	
Veterans Incubator for Better Entrepreneurship (VIBE) (University of Washington – Tacoma)	Provides an applied training environment that supports military veterans' entrepreneurial aspirations and promotes their understanding of the modern startup lifecycle.	900 Commerce Street Tacoma, WA 98402	
Village88 Tech Lab	Tech accelerator that works with up to five start-ups at a time, providing \$10,000-\$200,000 worth of engineering resources over a period of 3-6 months.	10777 Main St #100 Bellevue, WA 98004	
Washington Interactive Network Reactor	Accelerator services housed under the umbrella of OneRedmond, designed to promote, nurture, and grow the Interactive Media industry cluster in the state.	Not provided	
William Factory Small Business Incubator	Provides mentoring, services, and office space to over 40 East Tacoma companies in specialty trade construction, applied technologies and business services.	1423 E. 29th St Tacoma, WA 98404	














EXPORT & PROCUREMENT

ORGANIZATION NAME	DESCRIPTION	ADDRESS	SITE
Washington Procurement Technical Assistance Center Network			
Washington Procurement Technical Assistance Center (PTAC)	The Washington PTAC program helps companies find and successfully achieve contracts for work with local, state and federal governments. Services are provided via a network of partner organizations located across the state.	Not applicable	
Local PTAC - Bates Technical College	Serving Pierce County	1101 South Yakima Ave, Room M123B Tacoma, WA 98405	
Local PTAC - Economic Alliance Snohomish County	Serving Island, Skagit, Snohomish & Whatcom Counties	808 134th St. SW, Suite 101 Everett, WA 98204	
Local PTAC - Greater Spokane Incorporated	Serving Adams, Asotin, Douglas, Ferry, Garfield, Grant, Lincoln, Okanogan, Pend Oreille, Stevens, Spokane, & Whitman Counties	801 West Riverside Avenue, Suite 240 Spokane, WA 99201	
Local PTAC - Greater Vancouver Chamber of Commerce	Serving Clark, Cowlitz, and Skamania Counties	1101 Broadway, Suite 100 Vancouver, WA 98660	
Local PTAC - Green River College	Serving King and Pierce Counties	417 Ramsay Way Kent, WA 98032	
Local PTAC - Highline College	Serving King and Pierce Counties	23835 Pacific Hwy. S., Bldg MS 99-101 Kent, WA 98032	
Local PTAC - Kitsap Economic Development Alliance	Serving Clallam, Jefferson, Kitsap, and Mason Counties	4312 Kitsap Way, Suite 103 Bremerton, WA 98312	
Local PTAC - Thurston County Economic Development Council / Statewide Lead	Serving Chelan, Grays Harbor, Kittitas, Lewis, San Juan, Thurston, Pacific, and Wakiakhum Counties	4220 6th Ave SE Lacey, WA 98503	
Local PTAC - Tri-City Regional Chamber of Commerce	Serving Benton, Columbia, Franklin, Klickitat, Walla Walla, & Yakima Counties	7130 W Grandridge Blvd, Suite C Kennewick, WA 99336	
Other Procurement Resources			
Veteran-Owned Business Procurement Assistance - Bates Technical College	PTAC counselor at this location has been certified by the US Department of Veterans Affairs to guide veteran-owned businesses through the Center for Verification and Evaluation (CVE) process.	1101 South Yakima Ave, Room M123B Tacoma, WA 98405	
Small Business Transportation Resource Center - Economic Alliance Snohomish County	Assist small and disadvantaged business to compete for and enter into transportation-related prime and subcontracts. Funded through a cooperative agreement with the US Department of Transportation.	808 134th St. SW, Suite 101 Everett, WA 98204	
Veteran-Owned Business Procurement Assistance - Green River College	PTAC counselor at this location has been certified by the US Department of Veterans Affairs to guide veteran-owned businesses through the Center for Verification and Evaluation (CVE) process.	417 Ramsay Way Kent, WA 98032	
Pacific Northwest Defense Coalition	Full-time counselor assists companies with navigating FARS/DFARS, registrations, and certifications including DUNS, Systems for Award Management, Dynamic Small Business Search, and Federal Business Opportunities. Free bid match services are available for Washington and Oregon members.	7738 SE Harmony Rd., Suite 375 Portland, OR 97222	










EXPORT & PROCUREMENT-CONTINUED

ORGANIZATION NAME	DESCRIPTION	ADDRESS	SITE
Other Procurement Resources			
Veteran-Owned Business Procurement Assistance - Thurston County Economic Development Council	PTAC counselor at this location has been certified by the US Department of Veterans Affairs to guide veteran-owned businesses through the Center for Verification and Evaluation (CVE) process.	4220 6th Ave SE Lacey, WA 98503	
Veteran-Owned Business Procurement Assistance - Tri-City Regional Chamber of Commerce	PTAC counselor at this location has been certified by the US Department of Veterans Affairs to guide veteran-owned businesses through the Center for Verification and Evaluation (CVE) process.	7130 W Grandridge Blvd, Suite C Kennewick, WA 99336	
Native American PTAC - Two Rivers Community Development Corporation	A grant-funded community resource that assists Native peoples in contracting with state, local, federal, and native governments within AK, ID, OR, and WA.	5205 S. 2nd Avenue, Suite A Everett, WA 98203	
Washington State Office of Minority & Women's Business Enterprises (OMWBE)	OMWBE provides procurement resources and is the sole certifying agency for small businesses owned and controlled by minority, women, and socially and economically disadvantaged individuals in Washington State.	1110 Capitol Way South, Suite 15 Olympia, WA 98501	
Export / International Marketing Assistance			
Export Washington	Portal maintained by the Washington State Department of Commerce to connect interested businesses with local, state, and national export resources, including grants and loans.	Main Commerce Offices 1011 Plum Street SE Olympia, WA 98504	
Eastern Washington Export Center	International Trade Specialists located in each of the state's two Export Readiness Centers provide one-on-one counseling to help increase export capacity.	1235 N Post St., Suite 201 Spokane, WA 99201	
Export Finance Assistance Center of Washington	Created by the Washington State legislature in 1983 to provide free export finance advice and counseling assistance to small and medium sized exporters or prospective Washington State-based exporters.	The Westin Building 2001 6th Avenue, Suite 2600 Seattle, WA 98121	
EXIM (Export-Import Bank of the United States) – Regional Export Finance Center	EXIM provides trade financing solutions – including export credit insurance, working capital guarantees, and guarantees of commercial loans to foreign buyers – to empower exporters of U.S. goods and services.	2001 6th Avenue, Suite 2600 Seattle, WA 98121	
Office of Financial Management	Data on Washington State export activity	P.O. Box 43113 Olympia, WA 98504	
Trade Development Alliance of Greater Seattle	Promotes the Greater Seattle region internationally for business and trade, connects companies and institutions with international opportunities, and educates the public on topics related to the international economy.	1301 Fifth Ave., Suite 1500 Seattle, WA 98101 USA	
Washington State Department of Agriculture	Promotional support, market information and access to the U.S. Department of Agriculture (USDA) Market Assistance Programs (MAP) for Washington State food and agricultural companies to help expand export opportunities.	1111 Washington St. S Olympia, WA 98504	
Western Washington Export Center	International Trade Specialists located in each of the state's two Export Readiness Centers provide one-on-one counseling to help increase export capacity.	13925 Interurban Ave South, Suite 100 Seattle, WA 98168	
World Trade Center Tacoma	Facilitates international trade by bringing together exporters, importers, and service providers.	950 Pacific Avenue, Suite 310 Tacoma WA 98402	
Washington Council on International Trade	Member organization that advocates for public policies that increase international trade and investment	1301 Fifth Avenue, Suite 1500 Seattle, WA 98101	
















FINANCIAL ASSISTANCE

ORGANIZATION NAME	DESCRIPTION	ADDRESS	SITE
Government (local, state, federal)			
City of Federal Way - Microenterprise Loan Program	Loans of \$5,000 to \$25,000 for startup costs and working capital to grow business and equipment. Funded through Community Development Block Grant (CDBG).	33325 8th Ave. South Federal Way, WA 98003	
City of Federal Way - Small Business Loan Program	Very low interest loans to help small business create and/or retain jobs for low- and moderate-income individuals. Loans range from \$5,000 to \$75,000 and are funded through Community Development Block Grant (CDBG).	33325 8th Ave. South Federal Way, WA 98003	
US Small Business Administration - Region X Office	Provides various resources for small businesses.	2401 Fourth Ave, Suite 400 Seattle, WA 98121	
US Small Business Administration - Seattle District Office	Financial assistance for new or existing businesses through guaranteed loans made by area bank and non-bank lenders. Free counseling, advice and information on starting, better operating or expanding a small business.	2401 Fourth Ave, Suite 450 Seattle, WA 98121	
US Small Business Administration - Spokane Branch Office	Financial assistance for new or existing businesses through guaranteed loans made by area bank and non-bank lenders. Free counseling, advice and information on starting, better operating or expanding a small business.	801 W. Riverside Avenue, Suite 444 Spokane, WA 99201	
SBA Small Business Resource Guide	Includes information about sources of capital, including specific loan programs (pages 14-20)	2401 Fourth Ave, Suite 450 Seattle, WA 98121	
Washington Economic Development Finance Authority	WEDFA finances business through "non-recourse" loans and bonds (sometimes referred to as industrial revenue bonds). Programs include financing for renewable energy projects, manufacturing, nonprofits, and small firms.	1000 Second Ave., Ste. 2700 Seattle, WA 98104	
Small Business Credit Initiative - Washington State Department of Commerce	Programs that improve access to capital for small businesses, including Collateral Support Program (helps small business secure bridge loans), Craft3 Fund (small business loans for underserved areas, generally \$250,000 to \$5 million), W Fund.	Main Commerce Offices 1011 Plum Street SE Olympia, WA 98504	
Washington State Department of Commerce	Links to current and ongoing opportunities, including the Small Business Credit Initiative and the Export Voucher Program	Main Commerce Offices 1011 Plum Street SE Olympia, WA 98504	
Life Sciences Discovery Fund	Supports innovative research in Washington state to promote life sciences competitiveness, enhance economic vitality, and improve health and health care.	1200 12th Avenue South, Suite 170/175 Seattle, WA 98144	
Employer Training Grants & Loans - Washington State Board for Community and Technical Colleges	The Job Skills Program funds training in regions with high unemployment rates and high levels of poverty. The Washington Customized Training Program (CTP) provides interest-free training loan assistance to eligible businesses.	1300 Quince St SE, 4th floor Olympia, WA 98504	
Nonprofits / Community Organizations			
Ameritrust Certified Development Company	Nonprofits certified and regulated by the SBA that work with participating lenders in a specific geographic area to provide financing to small businesses.	11050 5th Ave. NE, Suite 205 Seattle, WA 98125	
Business Impact NW	Serves under-banked entrepreneurs by providing access to capital and comprehensive business technical assistance. Offers a comprehensive suite of financial products; loans range from \$2,500 to \$250,000. All participants in BIN programs must attend 1-1/2 hour Square One introductory session prior to receiving services.	1437 S Jackson St Seattle, WA 98144	
















FINANCIAL ASSISTANCE-CONTINUED

ORGANIZATION NAME	DESCRIPTION	ADDRESS	SITE
Nonprofits / Community Organizations			
Evergreen Business Capital - Certified Development Company	Nonprofits certified and regulated by the SBA that work with participating lenders in a specific geographic area to provide financing to small businesses.	13925 Interurban Ave. Suite 100 Seattle, WA 98168	
MercyCorps Northwest	Small business loans, training, and education for entrepreneurs throughout Washington who are unable to access traditional financial services.	220 2nd Ave S Seattle, WA 98104	
Northwest Business Development Association - Certified Development Company	Nonprofits certified and regulated by the SBA that work with participating lenders in a specific geographic area to provide financing to small businesses.	9019 E. Appleway Blvd., Suite 200 Spokane, WA 99212	
Made in America Grants - Northwest Trade Adjustment Assistance Center	One of 11 centers nationwide that administers the federal Trade Adjustment Assistance for Firms (TAAF) program. Firms with qualifying products or services may be eligible for matching grants up to \$75,000.	Seattle Office, 1200 Westlake Ave. North, Suite 604 Seattle, WA 98109	
Refugee Resettlement Office - Jump Start Loan Fund	Nonprofit microenterprise development program that provides micro-loans and business technical assistance to Puget Sound area refugees and asylees. Formed in 2003 with funding from the federal Office of Refugee Resettlement.	1610 South King Street Seattle, WA 98144	
Ventures (formerly Washington CASH)	Access to business training, capital, coaching and hands-on learning opportunities for aspiring entrepreneurs with limited resources	2100 24th Ave S Suite 380 Seattle, WA 98144	
Washington Access Fund	Loans of up to \$25,000 to Washington residents of all ages with disabilities of all types to be used for business equipment or education needed to start or operate a business. Washington Access Fund also serves as an SBA-funded Women's Business Resource Center,	1437 S Jackson St, Suite 302 Seattle, WA 98144	
Technology Growth Fund - Ignite Northwest	The TGF assists late stage start-up technology companies that have been turned down by traditional lenders. In addition to providing funding, loan recipients receive customized consulting.	714 N. Iron Bridge Way, #203 Spokane, WA 99202	
Venture Capital Funds			
Alexander Hutton Venture Partners	Completed more than 200 M&A transactions since 1982. Extensive background in banking, advisory, ownership and executive experiences in the technology, manufacturing, retail, distribution and service industries.	1215 Fourth Avenue, Suite 900 Seattle, WA 98161-1002	
Cascadia Capital, LLC	Over 215 transactions with more than \$6.8 billion in aggregate value	1000 2nd Avenue, Suite 1200 Seattle, WA 98104	
Fluke Venture Partners	Wholly independent venture capital firm investing the assets of a broad range of individual and institutional limited partners. Investment focus: technology, healthcare, manufacturing, service and consumer-oriented companies.	520 Kirkland Way Suite 300 Kirkland, WA 98033	
Guide Ventures	Guide Ventures invests in seed and early stage information technology (IT) companies on the West Coast of the United States, including Western Canada.	12509 Bel-Red Road Suite 201 Bellevue, WA 98005-2535	
Ignition	Early stage, business software venture capital firm	350 106th Ave NE, 1st Floor Bellevue, WA 98004	
OVP Venture Partners	Invests in seed and first-round stage deals and develops businesses from start to finish. Offices in Seattle and Portland.	1616 Eastlake Ave., E, Suite 208 Seattle, WA 98102	



FINANCIAL ASSISTANCE-CONTINUED

ORGANIZATION NAME	DESCRIPTION	ADDRESS	SITE
Venture Capital Funds			
Pacific Horizon Ventures	Invests in early-stage in life science technologies that address significant healthcare problems in poorly served markets.	500 Union Street, Suite 835 Seattle WA 98101	
Vault Capital	Invests in local companies working on advanced technologies in a range of areas, including materials, information visualization, wireless applications for consumers and enterprises, medical devices, fluidics, and energy storage.	506 2nd Ave, Suite 3700 Seattle, WA 98104	
Voyager Capital	Invests in early-stage companies focused on software, cloud and big data applications in the Pacific Northwest and California.	719 Second Avenue, Suite 1400 Seattle, WA 98104	
WRF Capital / Washington Research Foundation	Supports early-stage technology in life sciences, physical sciences, and information sciences.	2815 Eastlake Avenue East, Suite 300 Seattle, WA 98102	
ZINO Society	Network of angel investors, entrepreneurs, and connectors that propel businesses and investors to success through active angel investing, consulting and mentoring.	4130 1st Ave. South, Suite B Seattle WA 98134	
Alliance of Angels	Largest and most active angel group in the Pacific Northwest, investing \$10M+ into 20+ companies annually since 1997.	719 Second Avenue, Suite 1403 Seattle, WA 98104	
Bellingham Angel Investors	Invested \$8M+ in 41 companies since 2006 in green tech, consumer products, life sciences, and information technology.	Not provided	
Element 8 Angels (formerly Northwest Energy Angels)	Member organization of private accredited angel investors focused on early-stage cleantech companies.	P.O. Box 1752 Seattle, WA 98111	
Keiretsu Forum Northwest	Global community of accredited private investors. Keiretsu Forum Northwest is comprised of Boise, Kirkland-Eastside, Portland, Seattle, Spokane-Inland, Tacoma-South Puget Sound, and Vancouver chapters.	2815 Eastlake Avenue East, Suite 300 Seattle, WA 98105	
Pipeline Angels	National network of women investors that has invested \$2M in 30+ companies. Holds bootcamp for new investors and signature pitch summit for startups.	Multiple	
Puget Sound Venture Club	Invested in more than 880 companies since 1985.	Not provided	
Seattle Angels	Nonprofit focused on educating angel investors, entrepreneurs, and prospective team members about the ins and outs of raising startup capital, scaling business operations, and related legal and financial issues.	Not provided	
Space Angels Network	Global network for angel investors offering access to the private space industry.	Not provided	
Tacoma Angel Network	Nonprofit network of investors who provide investment capital, strategic advice and mentoring to early-stage and expanding companies.	PO Box 1462 Tacoma, WA 98401	
WINGS – The Washington Medical Technology Angel Group	Nonprofit angel network that facilitates seed and early stage investments for medical technology companies in the Pacific Northwest.	1551 Eastlake Ave. East, Suite 300 Seattle, WA 98102	

NETWORKING & OTHER

ORGANIZATION NAME	DESCRIPTION	ADDRESS	SITE
Local / Regional Economic Development Organizations (exclude ADOs and transportation-focused organizations)			
Chamber of Commerce Directory – Washington Chamber of Commerce Executives (WCCE)	Chambers of commerce provide an important resource for networking and general business information. The WCCE directory provides phone numbers for more than 200 chambers in the state.	PO Box 1349 Enumclaw, WA 98022	
Washington Ports Directory – Washington Public Ports Association	Washington ports play an important role in job creation in the state. The WPPA directory provides contact information for more than 70 ports .	1501 Capitol Way S., Suite 304 Olympia, WA 98501	
Benton-Franklin Council of Governments	Serves Benton and Franklin Counties	1622 Terminal Drive Richland, WA 99354	
Columbia-Pacific Resource Conservation and Economic Development District	Serves Grays Harbor, Mason, Pacific, and Wahkiakum Counties	330 Pioneer Ave. W Montesano, WA 98563	
Southwest Washington Economic Development District (Cowlitz-Wahkiakum Council of Governments)	Serves Cowlitz, Lewis, and Wahkiakum Counties.	207 4th Avenue North Kelso, WA 98626	
Grays Harbor Council of Governments	Serves Gray Harbor County	115 South Wooding Street Aberdeen, WA 98520	
Mid-Columbia Economic Development District	Serves Skamania and Klickitat Counties in Washington and Hood River, Sherman, and Wasco Counties in Oregon.	515 East Second Street The Dalles, OR 97058	
Puget Sound Regional Council	Serves Kitsap, King, Pierce, and Snohomish Counties	1011 Western Ave, Suite 500 Seattle, WA 98104	
Skagit Council of Governments	Serves Skagit County	204 W. Montgomery Mount Vernon, WA 98273	
Thurston Regional Planning Council	Serves Thurston County	2424 Heritage Court SW, Suite A Olympia, WA 98502	
Whatcom Council of Governments	Serves Whatcom County	314 E. Champion St. Bellingham, WA 98225	
North Central Washington Economic Development District	Serves Chelan, Douglas, and Okanogan Counties and the Colville Confederated Tribe	PO Box 4107 Wenatchee, WA 98807	
North Olympic Peninsula Resource Conservation & Development Council	Serves Jefferson and Clallam Counties. Recently merged with Peninsula Development Association.	P.O. Box 894 Port Townsend, WA 98368	
Prosser Economic Development Association	Nonprofit organization is comprised of a cross section of representatives from private industry and public sectors. Serves greater Prosser area in Benton County.	2140A Wine Country Road Prosser WA 99350	
State / National Organizations			
American Logistics Association	National trade association that helps members with complex issues of navigating the military marketplace including networking and research services.	1101 Vermont Avenue, NW , Suite 1002 Washington, DC 20005	
Association of Washington Business	Serves as state's chamber of commerce and its manufacturing and technology association. Members include major employers like Boeing, Microsoft and Weyerhaeuser, however, 90% of AWB members employ fewer than 100 people.	1414 Cherry St. SE Olympia, WA 98501	

NETWORKING & OTHER—CONTINUED

ORGANIZATION NAME	DESCRIPTION	ADDRESS	SITE
State / National Organizations			
Center for Small Business - Washington Policy Center	Works with business owners and policymakers to improve state's small business climate. The Center provides accurate information and analysis on the state's regulatory climate, tax structure, health insurance systems, and more.	711 Capitol Way South, Suite 505 Olympia, WA 98501	
Entrepreneurs' Organization Seattle	Seattle chapter of global entrepreneur network offering events, leadership-development programs, an online entrepreneur forum, and business owner education opportunities.	4111 E. Madison St. Seattle, WA 98112	
Labor Market Information - Washington State Employment Security Department	Data and analysis of Washington state's employment conditions, economy, job market and workforce to help job seekers, employers and public officials make informed career, hiring or policy decisions.	P.O. Box 9046 Olympia, WA 98507	
National Defense Industrial Association	Provides networking opportunities for individuals from academia, government, the military services, small businesses, prime contractors, and the international community.	Not provided	
Northwest Connectory	Business-to-business search engine makes it possible for potential customers and partners to easily find Northwest companies with the technical capabilities they need.	Not provided	
Office of Financial Management	The Forecasting Division conducts research on a variety of issues including the economy, population, and labor force.	210 11th Ave SW (Mail Stop 43124) Olympia, WA 98501	
Pacific Northwest Defense Coalition	Provides training, one-on-one counseling, business-to-business networking, and advocacy for defense and security industry businesses in the Pacific Northwest.	7738 SE Harmony Rd., Suite 375 Portland, OR 97222	
Washington Asset Building Coalition (ABC)	Statewide network of ABCs working to promote policies and programs that assist low-and-moderate income residents build, maintain & preserve assets through investments in education, homeownership, personal savings & entrepreneurship.	P.O. Box 3831 Seattle, WA 98124	
Washington Economic Development Association	Statewide, non-profit association of private businesses, economic development councils, ports, governments and others committed to enhancing the state's climate for economic development.	1201 Pacific Ave, Suite 2100 Tacoma, WA 98401	
Washington Maritime Federation	Association of associations, comprised of maritime organizations and business organizations who have come together to support the industry.	1301 5th Ave, Suite 1500 Seattle, WA 98101	
Washington Military Alliance – Data Modeling Tool	A group of diverse military community stakeholders responding to potential cuts to defense spending. The Data Modeling Tool is designed to facilitate better informed forecasts for local economic development organizations.	2001 Sixth Ave, Suite 2600 Seattle, WA 98121	
Washington State Microenterprise Association	Champions collaboration for economic justice where every micro-entrepreneur has equal access to economic development resources.	1437 S Jackson St. Seattle, WA 98144	



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