



Economic Alliance Snohomish County

- Snohomish County
- 11 FTE
- 53 Board of Trustees members
- 425+ Investors

Industry Focus

- Aerospace
- Advanced Manufacturing
- Life Sciences
- Construction
- Military and Defense
- Business Services
- Retail
- Healthcare

Snohomish County's aerospace base provides the stability for businesses in all sectors to grow and thrive.

Economic Alliance Snohomish County

Mission: As a regional leader, Economic Alliance Snohomish County exists to be a catalyst for economic vitality resulting in stronger communities, increased job creation, expanded educational opportunities, and improved infrastructure.

Snapshot of Defense in Snohomish County

Snohomish County is home to Naval Station Everett and a large aerospace presence anchored by the county's largest employer, The Boeing Company. With many veterans, Department of Defense employees and defense contractors in the area, EASC is actively working to strengthen the military and defense sector throughout Snohomish County.



JOBS SUPPORTED BY DEFENSE CONTRACTS

9,200

2012 – 2014 average, direct and secondary



DEFENSE CONTRACTS VALUE PER CAPITA \$2,640

FY 2015, Snohomish County



OCCUPATIONS

Top direct occupations supported by defense contracts

Production **967**

Engineering and Architecture **785**

Business and Financial Operations **379**

Computer and Mathematical **168**



DEFENSE PERSONNEL

1,600 Active Duty

200 Civilian Dept of Defense

Based in Snohomish County



DEFENSE CONTRACTORS

124

Companies, 2015



INDUSTRIES

Top industries by defense contracts revenue, 2012 – 2014 average

Aircraft Manufacturing **\$1.9 B**

Engineering and Technical Services **\$36.9 M**

Other Construction **\$14.5 M**

Waste and Agricultural Services **\$4.8 M**



TOP CONTRACTORS

1. The Boeing Company

2. Fluke Electronics

3. Engineering Support Personnel Incorporated

4. Philips Healthcare

5. Pacific Ship Repair and Fabrication

Top five contractors by defense contracts amount, FY 2015

Sources: Office of Management and Budget, 2016; Washington State Department of Revenue, 2015; Washington State Office of Financial Management, 2015, 2016; Washington State Employment Security Department, 2016; Department of Defense, 2016; Community Attributes Inc., 2016.

Naval Station Everett

Naval Station Everett is the second largest employer in Snohomish County. Assets at NSE include guided missile destroyers, frigates and US Coast Guard cutters. Excluding contractors, NSE has more than 2,700 civilian and active duty employees, which increases as new ships arrive. Other military facilities in Snohomish County include the Naval Operations Support Center in Marysville, Jim Creek Radio Station, Marysville Armed Forces Reserve Center and military housing in Marysville and Lake Stevens.



The Boeing Company, with a large production plant based in Everett, is Washington state's largest defense contractor. Department of Defense contracts at Boeing's Everett site totaled \$1.7 billion in FY 2014.

The Boeing Company

The Boeing Company employs 40,000 people in Everett at its enormous production facility where the company builds its 747, 767, 777 and 787 planes. As the largest defense contractor in Washington state, Department of Defense contracts at Boeing's Everett site totaled \$1.7 billion in FY 2014.

Everett is also home to Paine Field, the final assembly site for Boeing's KC-46 Pegasus, the Air Force refueling tanker. Not only does Boeing support approximately \$6.8 billion in wages and benefits at the Everett plant alone, it also attracts hundreds of smaller parts manufacturers, technology support firms and engineers to the area.

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EASC Support for Defense Contractors

The military and defense sector is a major focus for EASC, with strategic actions to strengthen the sector continually at the forefront of the organization's overall objectives.

Advocate Locally and Nationally for the County's Defense Sector

EASC's **Military Affairs Committee** helps drive numerous strategic activities that support the county's military and defense sector. From discussing defense-related issues with congressional officials in DC, to informing the community at-large about Naval Station Everett activities at the annual State of the Station event, the Military Affairs Committee works to elevate military and defense matters and further the growth of this important sector.

Develop Companies to their Fullest Potential

EASC provides a multitude of resources for defense contractors to build and hone their businesses. In partnership with Edmonds Community College, EASC hosts a **Small Business Development Center** to help businesses review their business plans, understand financial statements and explore new markets. Companies can also utilize Edmonds Community College's Makers Space, and access industry training courses through Impact Washington.

Win Government Contracts with One-on-One Support

EASC's in-house **Procurement Technical Assistance Center** walks business owners and contractors through the process of bidding on government contract work. EASC's PTAC counselors help businesses navigate the process of becoming a government vendor, find contract opportunities, stay in compliance, and leverage their existing contracts to win more work. Other PTAC services include training and workshops, one-on-one counseling, assistance with registrations, certifications and marketing, interpretations of solicitations, specifications, standards and drawings, and computerized Bid Match service.