



Economic Development Council
of Seattle & King County



King County

- 10 staff members
- 65 Board of Trustees members

Industry Focus

- Aerospace & Defense
- Maritime & Logistics
- Clean Technology
- Financial & Business Services
- Global Trade & Investment
- Life Sciences & Health
- Information & Communications Technology
- Outdoor Recreation, Fashion & Apparel

Nearly half of the 650 aerospace companies and suppliers in Washington state are located in King County.

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Economic Development Council of Seattle & King County

Mission: to expand and diversify the economy throughout King County by retaining and recruiting jobs, growing strong and sustainable industry sectors, and promoting global competitiveness for Washington State.

Military & Defense Industry in Seattle & King County

King County, with the Navy's Applied Physics Lab at UW, the Coast Guard, The Boeing Company's defense production, and an extensive array of suppliers, has the largest concentration of jobs supported by defense contracts in Washington state. With **\$5.1 billion in economic impacts from defense contractor spending**, the defense sector is a key contributor to King County's economy. A large amount of naval shipbuilding is performed in the region—including small patrol craft produced for the U.S. Navy and Coast Guard—as well as supercomputing, software, and construction work for the Department of Defense.



JOBS SUPPORTED BY DEFENSE CONTRACTS
11,400

2012 – 2014 average, direct and secondary



DEFENSE PERSONNEL
300 Active Duty
1,300 Civilian Dept of Defense

Based in King County



DEFENSE CONTRACTORS
640

Companies, 2015



INDUSTRIES
Aircraft Manufacturing **\$2.2 B**
Engineering and Technical Services **\$317.8 M**
Other Construction **\$251.4 M**
Boat Manufacturing and Maintenance **\$92.7 M**

Top industries by defense contracts revenue, 2012 – 2014 average



DEFENSE CONTRACTS VALUE PER CAPITA
\$1,608

FY 2015



OCCUPATIONS
Production **1,387**

Installation and Repair **848**

Business and Financial Operations **813**

Computer and Mathematical **787**

Top direct occupations supported by defense contracts



TOP CONTRACTORS

1. The Boeing Company
2. Manson Construction
3. Microsoft
4. Pacmed Clinics
5. Cray Inc.

Top five contractors by defense contracts amount, FY 2015

Sources: Office of Management and Budget, 2016; Washington State Department of Revenue, 2015; Washington State Office of Financial Management, 2015, 2016; Washington State Employment Security Department, 2016; Department of Defense, 2016; Community Attributes Inc., 2016.

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Boeing P-8 Poseidon

The Boeing Company manufactures the P-8 Poseidon—the new anti-submarine warfare platform—in Renton and Tukwila and is supported by a network of suppliers and subcontractors throughout the King County. The P-8 Poseidon, manufactured for the U.S. Navy, is based on a 737 body with extensive modifications to transform the jet into a submarine-hunting spy plane.



Photo courtesy of boeing.com. Boeing Commercial Airplanes is headquartered in Renton, just south of Seattle. Shown here are Boeing's P-8 Poseidon planes manufactured for the U.S. Navy.

Coast Guard Installation

USCG Base Seattle, located immediately west of Safeco Field, is the center of Coast Guard operations in the region. The base provides support to more than 1,600 active duty and reserve Coast Guard employees assigned to vessels and shore commands across the region. At the same time, USCG Base Seattle supports military retirees and family members from all the armed services across King County.

Navy's Applied Physics Lab at UW

The University of Washington regularly receives funding from the Department of Defense for advanced research. In 2013, the UW was awarded \$10 million to design a paper-based medical device for the Department of Defense. The device will test for MRSA via a simple, disposable testing kit. This will enable early detection of MRSA and provide medical experts with more treatment and prevention options.

EDC of Seattle & King County Support for Defense Contractors

The EDC provides free and confidential advisory services to clients, focusing on creating new businesses, retaining existing companies, helping companies expand, and attracting new businesses to the area. The EDC's analytical, permitting support, counseling, and networking services make it a valuable asset to the county's defense contractor community.

Provide Resources and Expertise

The EDC has an in-house business development manager with extensive expertise in assisting defense contractors to grow their businesses. Larry Salter can work with contractors to best position them for U.S. Navy and Department of Defense opportunities. Larry is a 28-year career naval officer with 14 years of experience as a defense contractor. In addition to his role with the EDC, Larry is the President of LGS Solutions, a consulting firm specializing in government business development and the government contracting process.

For more information on how the EDC can assist defense contractors, contact Larry Salter.

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Economic Development Council
of Seattle & King County

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Advocate for Military and Defense Industry

The EDC of Seattle & King County is proud to support the military and defense industry as a member of the [Washington Military Alliance](#) (WMA) steering committee. The WMA is a coalition of military and defense organizations that provides policy advisory services to Washington government agencies in support of the state's military and defense sector. As a WMA partner, the EDC supports programs that aim to diversify defense contractors' revenue streams to bolster resilience against defense spending fluctuations.