

KITSAP



ECONOMIC DEVELOPMENT ALLIANCE



Kitsap County

- 3.5 FTE, 36 board members
- 14 Public Partners
- 60 Private Sector Investors
- \$537,000 annual operating budget

Industry Focus

- Military and Defense
- Maritime
- Advanced Manufacturing
- Aerospace
- Emerging Technologies
- ICT
- Healthcare
- Tourism
- Business Services

Since 2007, Kitsap companies receiving assistance through PTAC were awarded nearly \$224.9 million in DOD contracts and subcontracts.

Kitsap Economic Development Alliance

Mission: Through a partnership of business and government, KEDA seeks to attract investment and grow jobs in communities throughout Kitsap County. We do so by delivering client based business creation, retention, expansion, and recruitment services aimed at connecting business clients to new strategic resources and relationships.

Snapshot of Kitsap Military & Defense Economy

Kitsap County is home to a dense defense economy with 50% of its employment base (approximately 40,000 FTEs) tied to the military and defense industry, supported by an annual direct expenditure by the Dept. of Defense of \$1.6 billion, or approximately \$6,200 per Kitsap County resident. **This spending generates an annual economic impact in Kitsap of \$6.1 billion.** Approximately 25% of all base-related jobs are in the field of engineering.



JOBS SUPPORTED THROUGH DEFENSE CONTRACTS

5,400

2012 - 2014 average, direct and secondary



TOP CONTRACTORS

1. Skookum
2. EHW Constructors (NOVA Group)
3. Lockheed Martin
4. Huntington Ingalls AMSEC
5. General Dynamics (NASSCO and Electric Boat)
6. SAFE Boats International
7. Raytheon
8. Triton Marine Construction
9. Wiedemann Consulting
10. VET Industrial

Top ten contractors by defense contracts amount, FY 2015, based on companies maintaining a regional office or HQ in Kitsap County



DEFENSE CONTRACTORS

500 Primes and subs



INDUSTRIES

Boat Manufacturing **\$100 M**

Engineering and Technical Services **\$150 M**

Commercial & Residential Construction **\$250 M**

Top defense-related industries



VALUE OF DEFENSE SPENDING PER CAPITA

\$6,200

Kitsap County

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DEFENSE PERSONNEL

15,200 Active Duty Military

17,600 Civilians

1,000 Reserves

Based in Kitsap

Sources: Office of Management and Budget, 2016; Washington State Department of Revenue, 2015; Washington State Office of Financial Management, 2015, 2016; Washington State Employment Security Department, 2016; Department of Defense OEA Survey, 2016; Naval Base Kitsap, 2016; Community Attributes Inc., 2016.

Kitsap Economic Development Alliance

Cavalon Place II, 2021 NW Myhre Road, Suite 100, Silverdale, WA 98383 | 360.377.9499 | kitsapeda.org



Puget Sound Naval Shipyard and Intermediate Maintenance Facility is the U.S. Navy's largest shipyard on the West Coast. Here the strategic missile submarine USS Ohio undergoes repairs.

Naval Base Kitsap

Puget Sound Naval Shipyard and Intermediate Maintenance Facility—one of Naval Base Kitsap's five missions—is the U.S. Navy's largest shipyard on the West Coast. The shipyard is a hub for engineers, technicians and mechanics dedicated to employing the latest maintenance and modernization techniques on ships and submarines. Other missions include the Naval Submarine Base Bangor and the Naval Undersea Warfare Center–Keyport Division. Major commands housed at NBK include NAVFAC NW, Navy Region NW and Naval Hospital Bremerton.

National Defense Firms

Kitsap County is home to more than one-third of the region's defense workforce. With a high concentration of skilled engineers and technicians experienced in defense, the county is a desirable location for many large, multi-national defense firms. Companies that have established operations in Kitsap County include General Dynamics (Electric Boat and NASSCO), BAE, Lockheed Martin, Raytheon and Northrop Grumman.

KEDA Support for Defense Contractors

KEDA's programs and services are highly focused on defense-related businesses, with experts on staff who help contractors find business opportunities, connect with partners and benefit from industry-specific economic development efforts.

Educate Companies on Business Opportunities

KEDA's in-house Procurement Technical Assistance Center (PTAC) assists local businesses with securing government contract work. Free PTAC programs help businesses market and sell their services to local, state and federal government agencies, as well as prime contractors. Since 2007, Kitsap companies receiving assistance through PTAC received nearly \$224.9 million in Department of Defense contracts and subcontracts.

Connect Contractors through Events

KEDA hosts ongoing events such as Contracting Coffee Hour for businesses to learn more about contracting with the government. The events are opportunities for attendees to meet with contracting experts, network with other contractors, discuss the contracting process, and identify available support services.

Represent Kitsap Economic Development Interests

KEDA actively markets Kitsap County as a desirable place to do business and grow established industries. This approach supports economic vitality within the county, paving the way for increased opportunities for contractors. See *KitsapConnected* video gallery at www.kitsapconnected.org.

Kitsap Aerospace & Defense Alliance (KADA) is an alliance of business and community leaders that works to attract investment and advance employment in the region's rapidly expanding aerospace and defense sector. As part of KADA's strategic plan, the alliance aims to educate and inform local businesses about aerospace and defense opportunities in the region. More information available at www.kitsapaerospace.com.

Washington Military Alliance (WMA) is a coalition of military and defense organizations that provides policy advisory services to Washington government agencies in support of the state's military and defense sector. As a WMA partner, KEDA supports programs that aim to diversify defense contractors' revenue streams to bolster resilience against defense spending fluctuations. More information available at wamilitaryalliance.org.